



# Veolia North America

## Sustainable Industries & Buildings

Solar Renewable Energy & Battery Energy Storage  
for the Georgetown Divide Public Utility District

Net Energy Metering Version 2.0 Program

California Energy Commission (CEC) Energy  
Conservation Assistance Act (ECAA) 1% Loan  
Program

Inflation Reduction Act (IRA)  
Federal Tax Credit / Grant

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# INTRODUCTIONS



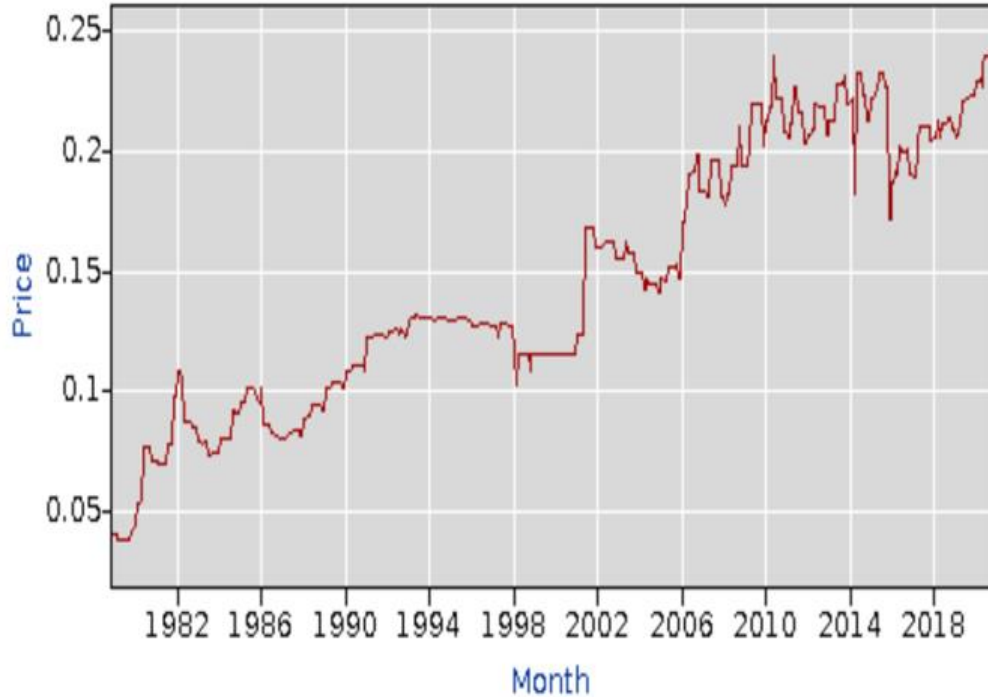
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# UTILITY COSTS ON THE RISE (PG&E TERRITORY)



<b>476%</b>	<b>Total Price Increase over dataset</b>
<b>11.32%</b>	<b>Average Annual Increase</b>

# CPUC Decision Net Energy Metering (NEM 2.0)

- Reducing the economic value of going solar 50-75% from what it is today.
- Consumers get some of the best net metering benefits across the country under NEM 2.0
- Net Energy Metering – Aggregation (NEM-A v2.0) is still available if we can get Interconnection Applications submitted by end of January 2024



# CPUC Decision Net Energy Metering (NEM-A 2.0)

CPUC will grandfather older systems in and continue to uphold the original agreements. This means going solar now would most likely allow you to lock in the net metering 2.0 benefits for 20 years.



# PUBLIC SAFETY POWER SHUTOFFS (PSPS) PG&E



1. High Winds
2. High Temperature
3. Low Humidity
4. Power can be shut off for days?

## Proactive Power Shutoffs

One of our preventative measures to help protect against wildfires is **Public Safety Power Shutoff (PSPS)** events. These events may be called during extreme and potentially dangerous weather conditions.



# WILDFIRES

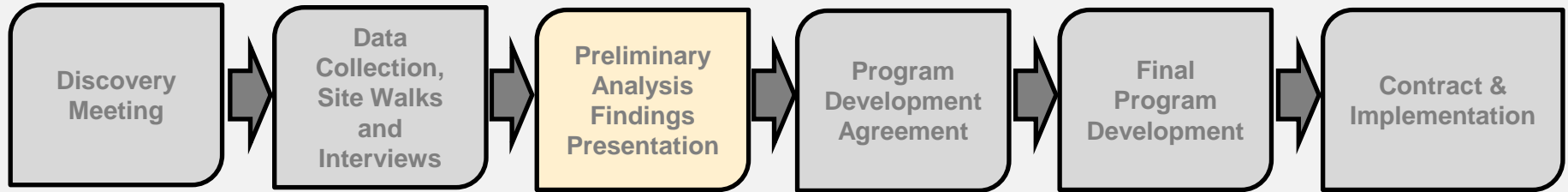


## Air Quality Index - Particulate Matter

301 – 500	Hazardous
201 – 300	Very Unhealthy
151 – 200	Unhealthy
101 – 150	Unhealthy for Sensitive Groups
51 – 100	Moderate
0 – 50	Good



# VEOLIA'S PROVEN (SIB) PROGRAM PROCESS



- Introduce SIB Program
- Identify Challenges/ Trends
- Identify Goals & Objectives
- Action Plan

- Collect facility information and square footages of your facilities.
- Collect and analyze your utility cost and consumption data.
- Identify any existing technical issues or deferred maintenance scope items..

- Select Scope of Work Measures to include in the program development process
- Estimated Savings
- Estimated Implementation Costs
- Estimated Greenhouse Gas Emission Reductions

- Verify Detailed Scope of Work
- Funding Solution
- Identify and Apply for Rebates, Grants and Incentives
- Confirm Schedule
- Review Financial Performance
- Draft Program Contract Review

- Finalize Funding Solutions
- Post Two Week Notice for CA Government Code 4217 Compliance
- Public Hearing & Resolution During Regularly Scheduled Board Meeting
- Present Final Guaranteed Costs & Savings
- Board Resolution

- Execute Contract
- Implementation
- Measurement & Verification (M&V)
- Energy Management Services
- Hubgrade



# PROGRAM GOALS – Georgetown Divide PUD

Where do you go from here?



1. To reduce long-term cost savings through reduced electricity, gas and water usage
2. Upgrade antiquated and inefficient equipment
3. To reduce carbon footprint and greenhouse gas emissions
4. To secure grants, rebates and incentives that are available to help reduce cost
5. Provide a comfortable and safe environment for all occupants of GTD PUD facilities
6. Minimize the financial and technical risk to the GTD PUD
7. Provide comprehensive funding solution to the GTD PUD
8. ZEV Infrastructure Planning and Implementation



# COMMON ENERGY CONSERVATION MEASURES FOR WATER DISTRICTS

## Facility & Infrastructure Controls System (BAS)

- Energy Dashboards with Analytics
- New Building Controls Systems
- Integrating Existing Controls Systems
- Occupancy Control Systems
- Control System Maintenance
- Measurement & Verification Systems

## Energy Education & Training

- Conservation Curriculum
- Dedicated On-Site Resources
- Energy Policy Development
- Climate Action Planning (CAP)
- Energy Kiosks
- Energy Management Services

## Building Envelope

- Window Replacements / Upgrades
- Door Systems
- Cool Roof Systems
- Wall Insulations
- Weather Stripping

## Renewable & Non-Renewable Energy Generation & Storage

- Landfill Gas Capture
- Solar Photovoltaic
- Solar Thermal
- Battery Storage
- EV Charging Stations
- Biogas Cogeneration
- Geothermal
- Wind Turbines
- Generation System Maintenance

## Lighting Systems

- Daylight Harvesting
- Street Lighting
- Traffic Lighting
- Interior & Exterior Lighting Retrofits
- Occupancy Sensors
- Exit Sign LED Retrofits
- Dimming Systems
- Bi-Level Switching
- Lighting Maintenance Services

## Water / Wastewater Management

- Pumping Optimization
- Irrigation Controls & Retrofit
- Weather Based Irrigation Systems
- AMR - Automated Meter Reading
- AMI - Advanced Meter Infrastructure
- Wastewater Treatment Upgrades
- Waste Water Treatment Maintenance

## HVAC Systems

- Central Utility Plants
- Central Plant Optimization
- HVAC Equipment Replacements
- Variable Speed HVAC Controllers
- Demand Control Ventilation
- Piping System Retrofits
- Air Handling System Retrofits
- Waterside Economizers
- Water Treatment Systems
- HVAC System Maintenance

## Other Systems & Services

- Smart City Technologies
- Fire Alarm Systems
- CCTV Security Systems
- Intrusion Security Systems
- Oil Recycling Programs
- Computer Power Management
- High Efficiency PC's
- Vending Machine Controls
- Power Factor Correction
- Program & Construction Management
- Master Planning



# District HQ Administration Facility

- HVAC
- Insulation / Weather Proofing
- LED Lighting Upgrades
- ZEV Infrastructure
- Solar Renewable Energy Generation
- NEM-A v2.0 Opportunity
- Hubgrade



# Sweetwater Trail Water Treatment Plant

- Pump VFD's
- VFD Repairs
- LED Lighting Upgrades
- ZEV Infrastructure
- Solar Renewable Energy Generation
- Battery Energy Storage System (BESS)
- (Optional) Microgrid Controls
- Hubgrade



# Walton Lake Water Treatment Plant

- Hard to locate solar array on roof and or ground mounted.
- Potential candidate for floating solar array.
- Veolia does not recommend that we install a floating solar array due to the dredging that needs to be done at this location.



# ENVIRONMENTAL BENEFITS



245  of Carbon Dioxide (CO<sub>2</sub>) equivalent

This is equivalent to greenhouse gas emissions from:

54.6 gasoline-powered passenger vehicles driven for one year [?](#)



629,229 miles driven by an average gasoline-powered passenger vehicle [?](#)



This is equivalent to CO<sub>2</sub> emissions from:

27,619 gallons of gasoline consumed [?](#)



24,111 gallons of diesel consumed [?](#)



274,944 pounds of coal burned [?](#)



3.2 tanker trucks' worth of gasoline [?](#)



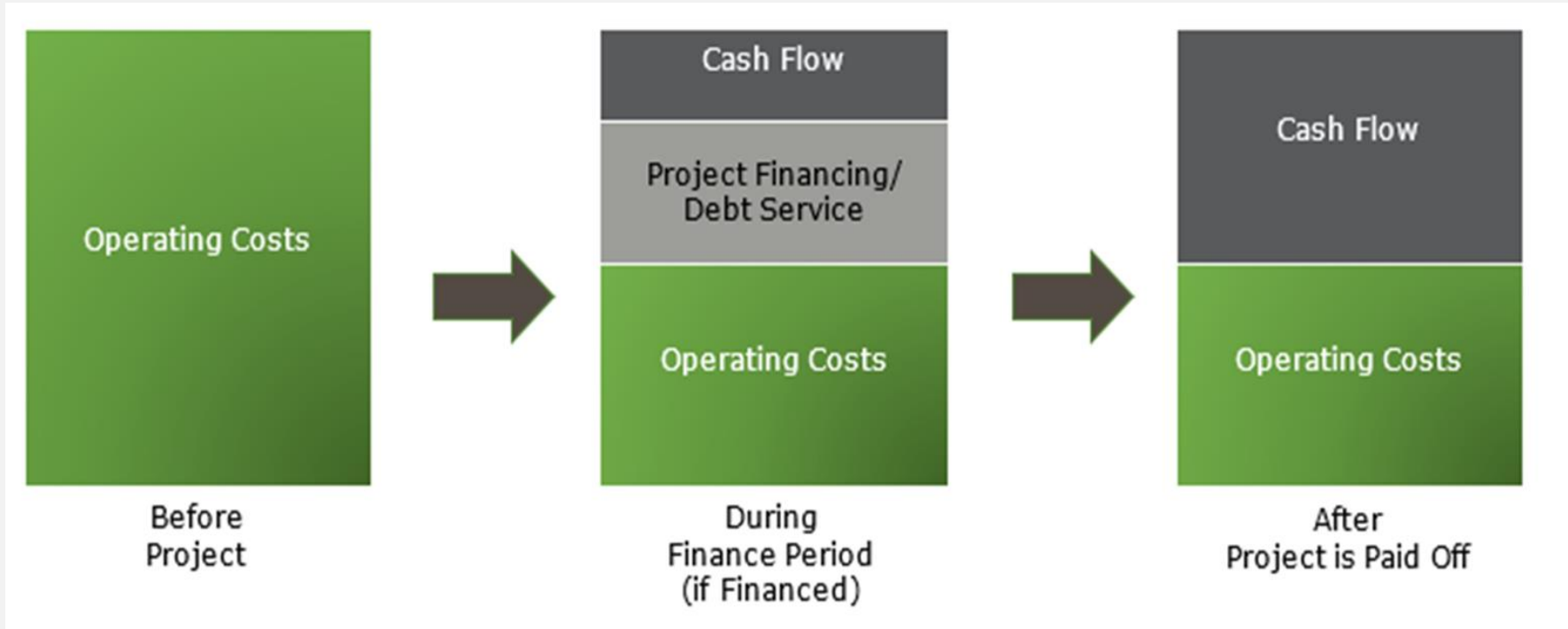
30.9 homes' energy use for one year [?](#)



47.8 homes' electricity use for one year [?](#)



# BUDGET NEUTRALITY



# FUNDING SOLUTIONS

## Leveraging Available Funding & Federal ITC Grants

### California Energy Commission (CEC) Energy Conservation Assistance Act (ECAA) One Percent (1.0%) Interest Loan Program

Veolia has completed the required feasibility study and all application forms and has submitted application to secure \$3,000,000.00 through this program subsidized by the State of California.

### Inflation Reduction Act (IRA) 30% Investment Tax Credit/Grant Direct Payment to Municipalities

Veolia assist the Georgetown Divide PUD to apply for and secure the direct payment from the US Treasury. We may be able to get an additional 10% as a bonus for “Disadvantaged Community”. Will confirm during final program development phase. (Non-Competitive)





# FINANCIAL PERFORMANCE

## CEC ECAA Loan & Federal ITC

- Provides Return on Investment (ROI) = 617%+
- Secures Federal ITC Direct Cash Payment from US Treasury up to \$426,044 maybe more if we get additional (10%) for disadvantaged community.
- Energy Efficiency and Conservation Block Grant (EECBG) opportunity as well. Applications are due in April 2024.
- Distributed Electricity Backup Assets (DEBA) Grant program will help pay for Battery Energy Storage System (BESS) at Sweetwater Trail Water Treatment Facility.



# Hubgrade

Advanced Intelligence coupled with Human Experience



# Georgetown Divide PUD Sustainability Journey

- Introduction to Veolia's Facility & Building Services (FBS) Program 06-2023
- Utility and Site Data Collection 07-2023
- Preliminary Site Walks 07-2023
- Preliminary Utility Data Analysis 09-2023
- Presentation of the Preliminary Analysis and ECM Selection 10-2023
- Board to Approve Memorandum of Agreement (MOA) for final program development 12-2023
- Board Meeting to pass resolution to apply for CEC ECAA Loan funding option 01-2024
- **PG&E Interconnection Applications have been uploaded and submitted NEM-A v2.0** 01-2024
- Master Services Agreement (MSA) contract negotiations TBD
- Post Two Week Public Notice as required by CA Gov't Code 4217 TBD
- Board Meeting Public Hearing and Resolution Approving Veolia Contract & Financing TBD



# Veolia's Brings Value!

- **Leverage of Tax Incentives and Grant Funding:** Veolia aids the client in identifying and applying for grants, rebates and incentives.
- **Upgrade to Energy Efficient Equipment:** Upgrade today and pay for it with future energy savings. No need for capital funds or additional funding, just re-directs funds already in the budget for utilities and O&M to these smart investments.
- **Perform Capital Improvements:** Capital Budget Avoidance
- **Decrease Operating Costs (Utility and O&M):** Veolia helps stabilize budgets from volatility in the energy marketplace and once the debt service is paid in full, all subsequent energy cost savings are realized, and operating budgets are permanently lowered.
- **Hedge Against Historical High Utility Escalation Rates:** PG&E has high electric escalation rates as illustrated by the data over the last 40 years. Veolia will help hedge against these inflationary pressures.
- **Resolve Deferred Maintenance Items:** Some clients do not have the capital or operating budgets to perform required equipment and system maintenance. (e.g. chillers, boilers, cooling towers, controls, electrical upgrades, air handlers, pumps, valves, etc.) Veolia can integrate these services in the long-term O&M contract.
- **Create Long Term and Sustainable Energy Efficient Systems:** Hubgrade energy & carbon footprint reduction dashboards.



# Veolia Brings Value!

- **Guaranteed Performance:** Veolia's typically install systems and equipment that it guarantees will generate savings for the payback period of the loan. If a piece of equipment fails during the payback period of the project, Veolia is responsible for replacing it.
- **Responsibility:** Veolia is obligated to pay in the event of an energy savings shortfall and must guarantee the energy savings. If actual savings are lower than guaranteed, Veolia reimburses the owner for the shortfall.
- **Measurement & Verification:** Annual energy savings verification is conducted per the International Performance Measurement & Verification Protocol (IPMVP), an industry standard to prove the savings is being achieved.
- **Accountability:** Veolia serves as the single point of accountability. No finger pointing between consultants, subcontractors and equipment manufactures / vendors.
- **Financing Solutions:** Veolia assists the Owner in identifying rebate, incentives, and low interest financing options that are available.
- **Cost Certainty:** Project cost is guaranteed. No change orders.
- **Water Treatment Infrastructure Experience:** No competitor of ours has more experience working on water and wastewater infrastructure than Veolia.



| *Questions?*

